



QuickStart Program

The ViaWest QuickStart Program provides free technology support, consultation, discounted and free months of service for start-up companies that have received venture capital funding. This unique program offers the ability for venture capital firms to recommend reliable, secure, and cost-effective data solutions from ViaWest, while minimizing risk for their portfolio companies. The program also enables start-ups to deploy on their mission-critical platforms in a shorter amount of time.

Your portfolio companies will benefit from:

- Decrease time-to-market and increase profitability
- Significant discounts on colocation, hosting and managed services
- IT expertise on streamlining processes and implementing best practices
- ViaWest's unsurpassed customer service

Trusted managed service provider

Since its inception in 1999, ViaWest has become a trusted partner to thousands of businesses including Chipotle, Webroot Software, Samsonite and eCollege. ViaWest can design, implement and support your critical data and infrastructure - allowing you to focus on your core business.

ViaWest offers:

- Industry leading service level agreements that include:
 - 100 percent availability for power, bandwidth and network
 - 100 percent customer satisfaction commitment for the life of the customer contract
- Technical support provided by experienced ViaWest engineers, available 24x7x365
- Enterprise class data centers operated with the highest availability standards for power, cooling, security, redundancy and more
- Responsive service that has earned ViaWest a customer satisfaction ranking of 95 percent - a significant achievement in any industry

How the ViaWest QuickStart Program works

The ViaWest QuickStart Program is available to start-ups that complete and are approved by a qualification process. Discounts and free months of service are based on length of service term, qualification and approval. Interested companies can receive information by contacting a ViaWest account representative.

To learn more about how the ViaWest QuickStart Program can help your business, call a ViaWest representative today at 1-877-448-9378 or email vc@viawest.net.

"ViaWest has proven to be a great partner for many of Vista Venture's portfolio companies. Its QuickStart Program helps start-up companies get their IT needs established correctly right off the bat. By offering a program that provides reliable, secure hosting, colocation and managed services at a discounted rate, startups can better manage their capital requirements and reduce the burden on IT spend."

**Kirk Holland,
General Partner,
Vista Ventures**

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